

### **CASE STUDY: RHINO Pallets Solve Manufacturer's Durability and Cleanup Concerns**

*Posted Date: 09/01/2005*

A Midwestern manufacturer contacted RHINO looking for a better pallet solution. They were spending \$5,000 per month on wood pallets, but the pallets were continually falling apart and the splinters caused unnecessary cleanup.

The company purchased 1,000 RHINO aluminum pallets over a three-month period, eliminating the problems associated with the wood pallets. "The RHINO pallets have minimized cleanup, improved the image of the company and, to some extent, improved moral," said a senior executive. He added that the payback on price will be 20 months, but with the image and moral improvements, the pallets have already paid for themselves.

### **CASE STUDY: RHINO Solution Improves Product Quality**

*Posted Date: 08/17/2005*

A company contacted RHINO because of a continuous problem with non-conforming products during their manufacturing process. The manufacturer was using a wood pallet with 3/4" oak top deck boards and 4x4 oak stringers. The pallet's weight led to bowing during the heat-treating process for their product. The company was losing as many as 100 pieces during this process at an average cost of \$1.75 per piece. RHINO's solution is a special pallet that is lighter and eliminates the non-conforming products. The cost savings paid for two RHINO pallets for every two trips through the manufacturing process.

### **CASE STUDY: RHINO Helps Food Manufacturer Save Money, Clean Up Production**

*Posted Date: 08/04/2005*

A Midwestern food manufacturer needed to eliminate wood splinters and chips from its production area. It also needed a storage and shipping solution that could withstand extreme cold temperatures. RHINO visited the manufacturer's facility to better understand the applications and develop the best possible pallet solution. The wood chip and temperature concerns were both solved by using RHINO's aluminum pallet solutions. In the process, RHINO reduced the customer's cost per turn to \$0.92, a savings of \$0.51 over their previous wood pallet solution.

### **CASE STUDY: RHINO Solution Solves Battery Manufacturer's Pallet Problems**

*Posted Date: 07/20/2005*

Battery Builders in Naperville, Ill., manufactures large industrial batteries. The company's wood pallets continually bowed under heavy loads and were difficult to clean.

RHINO's lightweight aluminum pallet solutions solved these challenges. "RHINO skids are great," said Jim Hanslik, president of Battery Builders. "They are very durable and easily cleaned by just hosing them off."

Another manufacturer had similar durability and cleanliness problems with its in-house pallets. After a full year of testing and more than 200 turns, the manufacturer has purchased RHINO pallets. RHINO cleaned up their facility and met their expectations.